

# **Market-Based Sourcing Working Group Meeting**

**June 4, 2015 from 1 p.m. to 4 p.m.  
1957 Westmoreland Street, Richmond, VA 23230**

## **AGENDA**

### **Introduction**

- Welcome
- Purpose of this Meeting
- Conflict of Interest Policy

### **Explanation of Apportionment**

- Overview of Virginia's Statutory Method of Apportionment
- Cost of Performance Method
- Other Methods of Apportionment

### **Market-Based Sourcing**

- Overview of Market-Based Sourcing
- Methods for Sourcing Services and Intangible Property
- Trend Toward Market-Based Sourcing
- Virginia Market-Based Sourcing Legislation
- Additional Policy Changes

### **Previous Fiscal Estimates**

- 2010 JLARC Study on Market-Based Sourcing
- Market-Based Sourcing Legislation

### **Methodology for the Working Group Estimate**

- Methodology for the Estimate and Data Limitations
- Potential Impact of Adopting Market-Based Sourcing
- Options for Bifurcated Methods

### **Plan for the Report**

- Overview of the Outline and Work Plan

### **Questions and Open Discussion**

### **Closing**